

Outsourced Chief Investment Officer (OCIO) Directory, Fall 2026

(AUM as of June 30, 2026)

Charles Skorina & Company

<http://www.charlesskorina.com> skorina@charlesskorina.com

Office: 520-428-4180

1. Alan Biller and Associates, Menlo Park, CA

\$69bn discretionary assets

\$184bn total

Alan D. Biller, Chairman

Jennifer Newell, CEO

info@alanbiller.com

(650) 328-7283

2. Alesco Advisors, Pittsford, NY

\$5.93bn discretionary assets

\$6.89bn total

Todd D. Green, Principal, Business Development & Client Service

tgreen@alescoadvisors.com

(585) 749-0357 cell

(585) 586-0970 office

3. Angeles Investment Advisors, Santa Monica, CA

\$7.79bn discretionary assets

\$47bn total

David Brief, Senior MD

dbrief@angelesinvestments.com

(310) 857-5834

4. AON, Chicago, IL

\$222.2bn global discretionary assets

\$4.648 trillion global advisory

Rick Berdelle, Director of Business Development

rick.berdelle@aon.com

(312) 381-9713

5. Asset Consulting Group, St. Louis, MO

\$1.3bn discretionary assets

\$200bn total

George A. Tarlas, Senior MD

george.tarlas@acgnet.com

(314) 862-4848

(314) 307-8474 George direct

6. **Atlas Capital Advisors**, San Francisco, CA

\$1.245bn discretionary assets

Ken Frier, Chief Investment Officer

ken@atlasca.com

John Baker, MD

john.baker@atlasca.com

(415) 254-3261

7. **Bank of America**, New York, NY

\$127.2bn institutional discretionary assets

\$2.3 trillion total managed assets

Bernard Reidy, MD, National Endowment &
Foundations Executive

bernard.reidy@bofa.com

(203) 571-5341

8. **BBR Partners**, New York, NY

\$36.1bn discretionary assets

\$38.3bn total

Todd Whitenack, Co-Managing Partner

twhitenack@bbrpartners.com

(212) 313-9875

9. **Beacon Pointe Advisors**, Newport Beach, CA

\$1.9bn discretionary assets

\$63bn total

Michael J. Skillman, MD

mskillman@beaconpointe.com

(949) 259-0956

10. **BlackRock**, New York, NY

\$445bn global discretionary assets

\$15.3 trillion total

John Simpson, MD, Head of OCIO for Americas
within Multi-Asset Strategies & Solutions (MASS)

john.simpson@blackrock.com

(212) 810-3683

Ned Rosenman, MD, Co-Head of Client Business,
Americas Custom and Outsourced Solutions

Ned.Rosenman@blackrock.com

(212) 810-5077

Cassandra Virgin, MD, Co-Head of Client Business,
Americas Custom and Outsourced Solutions

Cassandra.Virgin@blackrock.com

(646) 231-8437

11. Blue Edge Capital, Richmond, VA

\$840mm discretionary assets

Peter H. Bowles, MD

pbowles@blueedgecap.com

(804) 673-7404

12. BNY, New York, NY

\$22.9bn discretionary assets

\$207.3bn total

Girish Massand, Institutional Solutions Strategist

girish.massand@bny.com

(516) 528-7625

13. Bridges Trust, Omaha, NE

\$22.54bn discretionary assets

\$13.73bn AUA

Nick Wilwerding, CEO

nwilwerding@bridgestrust.com

Jack Holmes, CIO

jholmes@bridgestrust.com

(402) 393-8300

14. Brockenbrough, Richmond, VA

\$2.3bn discretionary OCIO assets

\$5.0bn total

Matthew P. Shaia, MD & Director Investment Operations

mshaia@brockenbroughinc.com

(804) 288-0404

(804) 212-7169

15. Brown Advisory, Baltimore, MD

\$7bn discretionary OCIO assets

\$189bn total firm client assets

Gordon Wagner, Consultant Relations Director

gordonwagner@brownadvisory.com

(443) 613-4756 cell

(410) 537-5400 main

16. Brown Brothers Harriman, New York, NY
\$65bn discretionary assets
Tom Davis, Partner
thomas.davis@bbh.com
(212) 493-8699

17. Callan, San Francisco, CA
\$58.7bn discretionary assets
\$4.7 trillion advisory
Jim Callahan, President
callahan@callan.com
(415) 974-5060
Mark Andersen, SVP Trust Advisory Group
andersen@callan.com
(415) 974-5060
Connie Lee, SVP Investment Consultant
leec@callan.com
(415) 974-5060

18. Cambridge Associates, Boston, MA
\$116.8bn discretionary assets
\$571.6bn advisory
Mary Pang, Global Head of Client Solutions
mpang@cambridgeassociates.com
(415) 791-3119

19. Canterbury Consulting, Newport Beach, CA
\$6.3bn discretionary assets
\$67.6bn advisory
Poorvi Parekh, Managing Director
pparekh@canterburyconsulting.com
(949) 718-2224
Garrett Jackson, Director of Analytics
gjackson@canterburyconsulting.com
(949) 718-2276

20. Capricorn Investment Group, New York, NY
\$3.2bn full OCIO discretionary assets
\$8.0bn partial-discretionary OCIO assets
\$32.1bn total
Nick Flores, Partner
nflores@capricornllc.com
(646) 289-3030

21. CAPTRUST, Raleigh, NC

\$320bn discretionary assets

\$916bn advisory

Greg Middleton, Senior Director Marketing

greg.middleton@captrust.com

(919) 278-9814

22. Cerity Partners OCIO, Denver, CO

\$23.2bn discretionary assets

Chris Bittman, Partner

cbittman@ceritypartners.com

(303) 813-7910

23. Clearbrook Global Advisors, New York, NY

\$2.2bn discretionary assets

\$13.2bn advisory assets

Elliott Wislar, CEO

ewislar@clrbrk.com

Gregg Sibert, Chief Marketing Officer

gsibert@clrbrk.com

(212) 683-6686

24. Clearstead Advisors, Cleveland, OH

\$11.1bn discretionary assets

Alex Shannon, MD of Business Development

ashannon@clearstead.com

(330) 807-2733

25. Commonfund, Norwalk, CT

\$18.1bn discretionary OCIO assets

\$31.5bn total

Mark Anson, President, CEO & CIO, Commonfund

Tim Yates, President, CEO & Commonfund OCIO

tim.yates@commonfund.org

(203) 563-5238

26. Cornerstone Advisors Asset Management, Bethlehem, PA

\$4.8bn discretionary assets

\$9.5bn total

J.P. Cavaliere, Director, Institutional Solutions

jcavaliere@cornerstone-companies.com

(610) 694-0900 office

(484) 941-2685 cell

27. CornerStone Partners, Charlottesville, VA

\$31bn discretionary assets

Mike Pagliaro, Director
mpagliaro@cstonellc.com
(610) 290-6660

28. Cornerstone Portfolio Research, Chester Springs, PA
\$500mm discretionary assets
\$6.8bn total
Thomas Balis, Principal and CIO
thomas@cornerstoneportfolioresearch.com
(484) 631-3684

29. Crewcial Partners, New York, NY
\$2.0bn discretionary assets
\$28.2bn advisory
Charlie Georgalas, MD
cgc@crewcialpartners.com
(212) 218-4900

30. Cynosure Capital Management, Salt Lake City, UT
\$4.868bn OCIO assets
\$9.924bn total (Cynosure Group)
Mark Siddoway, President
mark.siddoway@cynosuregroup.com
(801) 888-9576

31. Disciplina Group, Nashville, TN
\$3.2bn discretionary assets
Matthew W. Wright, President & CIO
ir@disciplina.com
(615) 490-6007

32. Ehrenkranz Partners, New York, NY
\$7.0bn discretionary assets
\$20bn advisory
John B. Ehrenkranz, Partner
john.ehrenkranz@eplp.com
(212) 801-2301

33. FEG Investment Advisors, Cincinnati, OH
\$16.7bn discretionary assets
\$83.7bn advisory
Alan Lenahan, CEO
Wes McKeown, Vice President Institutional Client Development
wmckeown@feg.com
(513) 977-4400

34. Ferguson Wellman Capital Management, Portland, OR

\$11.6bn discretionary assets

Jim Coats, Executive Vice President

Jim.coats@fergwell.com

Nate Putnam, Senior Vice President

Nathan.putnam@fergwell.com

Danielle Hart, Vice President

Danielle.hart@fergwell.com

(503) 226-1444

35. Fidelity Institutional, Boston, MA

\$27.87bn OCIO advisory solutions

Eric Lussen, SVP, Endowments & Foundations

eric.lussen@fmr.com

(312) 343-4408 Office

Danielle M.G. Frissell, SVP, Endowments & Foundations

danielle.frissell@fmr.com

(401) 292-3452 Office

36. Fiduciary Wealth Partners, Boston, MA

\$1.5bn discretionary assets

\$2.5bn total

Preston McSwain, Managing Partner

preston@fwp.partners

(617) 602-1901

37. F.L. Putnam IMC, Lynnfield, MA

\$11.1bn discretionary assets

\$15.6bn total

Chris McVey, Director of Business Development

cmcvey@flputnam.com

(781) 591-8265

38. Franklin Templeton, New York, NY

\$40.7bn discretionary assets

\$1.8 trillion total AUM

Rich Nuzum, Head of OCIO

rich.nuzum@franklintempleton.com

(917) 230-8294

39. Gallagher Fiduciary Advisors, Washington, D.C.

\$13.56bn discretionary assets

\$203.11bn advisory

Michael Johnson, Area President

michael_w_johnson@ajg.com

Phil Fabrizio, Area Senior Vice President and Area Director

phil_fabrizio@ajg.com

(202) 898-2270

40. Gerber Taylor, Memphis, TN

\$7.6bn discretionary assets

\$7.2bn AUA

Matthew Kinnear, Client Development

mkinnear@gerbertaylor.com

(901) 526-9750

41. Glenmede, Philadelphia, PA

\$12.5bn tax-exempt OCIO assets

\$53bn total

Brigid Peterson, Director of Endowment & Foundation Business

brigid.peterson@glenmede.com

(215) 419-6136

Jerrol Charles, VP & Business Development Director

jerrol.charles@glenmede.com

(917) 501-0241

42. Global Endowment Management (GEM), Charlotte, NC

\$13.4bn discretionary assets

Stephanie Lynch, Managing Partner

slynch@geminvestments.com

Alex Kocher, MD

akocher@geminvestments.com

(704) 370-1706

43. Global Strategic Investment Solutions, Scottsdale, AZ

\$1.7bn discretionary assets

Curt Thompson, Managing Partner

cthompson@gsisus.com

(480) 216-9788

44. Goldman Sachs, New York, NY

\$540.7bn discretionary assets

\$4.0 trillion total

Jared Dickow, MD

jared.dickow@gs.com

(212) 902-8835

**45. Guardian Capital Group Ltd., Toronto, ON
& Desjardins Global Asset Management**

\$6.2bn US discretionary assets
\$221.1bn US total
Anthony Messina, Head of Private Wealth
amessina@guardiancapital.com
(647) 980-6989

46. GuideStone Investment Services, Dallas, TX
\$3.17bn discretionary assets
\$738 mm non-discretion
Bret Curlee, MD, Investment Services
Bret.curlee@guidestone.org
(214) 720-1198

47. Harpswell Capital Advisors, Yarmouth, ME
\$711mm discretionary assets (Serving small endowments, \$3-\$60mm)
Jack Moore, Managing Partner & CIO
Vanessa M. Bryant, COO
jpm@harpswelladvisors.com
vmb@harpswelladvisors.com
(877) 427-7227

48. HighGround Advisors, Dallas, TX
\$1.8bn discretionary assets
\$3.6bn advisory
Jordan Lovelady, Vice President for Client Investment Solutions
jordan.lovelady@highgroundadvisors.org
(214) 978-3314

49. Highland Associates, Birmingham, AL
\$8.3bn discretionary assets
\$19bn total
Paige Daniel, President
pdaniel@highlandassoc.com
(205) 939-8308

50. Hi-Line Capital Management, Watertown, SD
\$800mm discretionary assets
\$1.15bn advisory assets
Michael Anderson, President & CIO
michael.anderson@hi-linecapital.com
(605) 878-0897

51. Hirtle & Co., W. Conshohocken, PA
\$25.7bn discretionary assets
Garrett Wilson, MD (Institutions)

gwilson@hirtle.com

Susan McEvoy, MD (Families)

smcevoy@hirtle.com

(610) 943-4100

52. Holt CIO, Fort Worth, TX

\$493mm total

Robert M. Holt, Jr., Managing Partner

rholt@holtcap.com

(817) 877-1430

53. ICG Advisors, Los Angeles, CA

\$2.2bn discretionary assets

\$8.0bn total

J. Jeffrey Assaf, Sr., MD & CIO

jassaf@icgadvisors.com

(424) 270-8900 main

54. Inatai Investment Management, Seattle, WA

\$3.0bn discretionary assets

Peng Wang, CIO

w@inatai.partners

(206) 962-2754

55. Investure, Charlottesville, VA

\$21bn discretionary assets

\$24bn total assets

Bruce Miller, CEO

bmiller@investure.com

Puja Seam, COO

pseam@investure.com

(434) 220-0280

56. Jasper Ridge Partners, Menlo Park, CA

\$42bn discretionary assets 12-31-25

Aaron Abrahms, Partner

aabrahms@jasperridge.com

(650) 494-4829 office

(646) 506-1426 cell

57. J.P. Morgan Asset & Wealth Management, New York, NY

\$242.4bn discretionary OCIO assets

\$5.1 trillion total

Christopher Fletcher, Global Head, Institutional Investment Solutions

christopher.d.fletcher@jpmorgan.com

(212) 464-1362

58. Lazard Wealth, New York, NY

\$9.2bn total

Jerome Antenen, MD, Head & CIO

jerome.antenen@lazard.com

(212) 287-2969

59. LCG Associates, Atlanta, GA

\$2.36bn discretionary assets

\$115.12bn advisory

Christopher Philips, OCIO Practice Leader

cphilips@lcgassociates.com

(770) 644-0100

60. Makena, Menlo Park, CA

\$23bn discretionary assets

Joseph Magher, MD

jmagher@makenacap.com

(650) 926-1339

61. Marquette Associates, Chicago, IL

\$34bn discretionary assets

\$435bn advisory assets

Nat Kellogg, President

nkellogg@marquetteassociates.com

Jessica Noviskis, Portfolio Strategist, OCIO Services

jnoviskis@marquetteassociates.com

(312) 527-5500

62. Marsh, New York, NY

\$846.23bn global discretionary assets

\$365.135bn US discretionary assets

\$16.2 trillion advisory

Sylvia Diez, Sales Leader, Marsh Investments and Retirement, US

sylvia.diez@mercercor.com

(412) 515-7738

63. Morgan Stanley, San Francisco, CA

\$7.7bn regulatory AUM

\$10.9bn total

Don Palmer, Partner, Senior MD

dpalmer@mcmorgan.com

(312) 720-0718

Michael Sweeney, Vice President

msweeney@mcmorgan.com
(312) 758-3470

64. Meketa Investment Group, San Diego, CA

\$29.2bn discretionary assets

\$2.8 trillion advisory

Lisa Rubin, Director of Marketing

lrubin@meketa.com

(760) 795-3450

65. Miller Investment Management, West Conshohocken, PA

\$1.776bn discretionary assets

\$5.329bn non-discretion

Timothy P. Letter, MD, business development

tletter@millerinv.com

(610) 834-9820 x136

(804) 517-1284 cell

66. Morgan Creek Capital Management, Chapel Hill, NC

\$2.5bn discretionary assets

Mark Yusko, CEO & CIO

myusko@morgancreecap.com

Michael Hennessy, MD

mhennessy@morgancreecap.com

(919) 933-4004

67. Morgan Stanley, New York, NY

\$353.2bn discretionary OCIO assets

General OCIO Inquiries

msocio@morganstanley.com

(212) 296-7735

Sona Menon, MD, Head of OCIO

Sona.menon@morganstanley.com

(212) 762-0264

Lisa Shalett, MD, CIO & Chair, Global Investment Committee

lisa.shalett@morganstanley.com

(212) 296-0335

68. Multilateral Endowment Management Co.,

“MEMCO,” Edmond, OK

\$1.9bn discretionary assets

\$4.0bn total

Ryan Harms, CIO

rharms@memco-invest.com

(405) 334-6588

Ashley Roche, COO & General Counsel
aroche@memco-invest.com
405-714-7827

69. **NEPC**, Boston, MA
\$154.3bn discretionary assets
\$1.93 trillion total
Rick Ciccione, Partner
rciccione@nepc.com
(312) 585-9689

70. **Newport Capital Group**, Red Bank, NJ
\$3.2bn discretionary assets
\$23bn total
Domenic DiPiero, President
ddipiero@newportcapitalgroup.com
(732) 741-8400

71. **Northern Trust**, Chicago, IL
\$102.4bn discretionary OCIO assets
\$34.3bn AUA OCIO advisory
\$1.6 trillion total NTAM
Lyndsay Ferencak, Director, Senior OCIO Specialist
LRF4@ntrs.com
(312) 444-3297

72. **Northside Capital Management**, Hood River, OR
\$2.14bn discretionary assets
\$7.25bn total
Alex McCulloch, Director of Client Strategy
mcculloch@northsidecap.com
(310) 779-8824

73. **Partners Capital Investment Group**, Boston & London
\$84bn total
Leslie (Ahlstrand) Fitzgerald, Partner
leslie.fitzgerald@partners-cap.com
(617) 778-7046
Cathleen Proctor, Principal, Business Development
cathleen.proctor@partners-cap.com
(617) 292-1936

74. **Pathstone**, Englewood, NJ
\$81.4bn discretionary assets
\$124.4bn total

Krista Stickel, Director
kstickel@pathstone.com
(415) 277-2624

75. PermCap Investment Office, Charleston, SC

\$1.8bn discretionary assets

\$4.0bn total

John Regan, Founding Partner & CIO

jr@permcap.com

(843) 882-7955

Connor Carew, Managing Partner

connor@permcap.com

(212) 993-7449

76. Pivotal Advisors, New York, NY

\$1bn discretionary assets

Tiffany McGhee, CEO & CIO

tiffany@pivotal-advisors.com

(646) 535-1097

77. PNC Institutional Asset Management, Washington, DC

\$58.52bn OCIO discretionary assets

\$100.38bn institutional discretionary assets

Stacey Herndon, Director of Investments and OCIO Solutions

stacey.herndon@pnc.com

(202) 835-6757

78. Point Olema Capital Partners, San Francisco, CA

\$735mm discretionary assets

\$4.2bn total

Nancy Turner, President

nancy@pointolema.com

(415) 851-0411

John O'Connor, Founder & Co-CIO

Brian Koh, Investment Director

79. Prime Buchholz & Associates, Portsmouth, NH

\$7bn discretionary assets

\$79.0bn advisory

William F. McCarron, President

bmc@primebuchholz.com

(617) 633-8704 direct

Adam Leech, Head of business development

Adam.leech@primebuchhloz.com

(207) 216-7483

(603) 433-1143 main

80. Principal Asset Management, Des Moines, IA

\$22.3bn discretionary OCIO assets

\$555.82bn total

Owais Rana, MD, Investment Solutions

rana.owais@principal.com

(212) 603-3611

81. Prodigy Asset Management, Omaha, NE

\$2.8bn discretionary assets

Arnie Ovalles, Partner

arnaldo.ovalles@prodigyllc.com

(402) 502-3231

82. Regions Asset Management, Birmingham, AL

\$75bn discretionary assets

S. Alan McKnight, Jr., CIO

alan.mcknight@regions.com

(917) 822-3412

83. RiskBridge Advisors, Norwalk, CT

\$1.0bn discretionary assets

\$63bn advisory

William Kennedy, CEO and CIO

bkennedy@riskbridgeadvisors.com

(203) 658-6055

84. RockCreek, Washington, D.C.

\$14.4bn discretionary OCIO assets

\$19.4bn total

Afsaneh Beschloss, President and CEO

clientservices@therockcreekgroup.com

(202) 331-3400

85. Russell Investments, Seattle, WA

\$418bn OCIO AUM

\$964bn advisory AUA

Lindy Freeman, MD, Global Head of Institutional

lfreeman@russellinvestments.com

(212) 702-7955

Bikram Chadha, Senior Director, Head of Middle Market Institutional Sales & Consultant Relations

bchadha@russellinvestments.com

(212) 702-7888

86. SEI Institutional Group, Oaks, PA

\$220.62bn discretionary assets

Kevin Matthews, Head of North America Institutional Asset Management

kmatthews@seic.com

(610) 676-2631

87. Sellwood Investment Partners, Portland, OR

(a Wealthspire Company)

\$2.3bn discretionary assets

\$11.1bn total

Ashlee Moehring, Principal

ashleemoehring@sellwoodip.com

(503) 596-2880

88. Silvercrest Asset Management, New York, NY

\$24.0bn discretionary assets

\$37.0bn total

Allen Gray, Global Head of Institutional Business

agray@silvercrestgroup.com

(212) 649-0765

89. Spider Management Company, Richmond, VA

\$8.1bn discretionary assets

Rebecca Fender, MD, Investor Relations

rfender@richmond.edu

(804) 200-6902

90. State Street Investment Management, Boston, MA

\$264.2bn discretionary assets

Jack Serhant, Head of Solutions Distribution

Jack_Serhant@statestreet.com

(617) 664-4599

Maddy Adams, Business Development

madeleine_adams_1@statestreet.com

(917) 672-2320

91. Strategic Investment Group, Arlington, VA

\$36.32bn discretionary assets

Nikki Kraus, CEO

Valentina Glaviano, Co-Head of Global Client Development

vglaviano@strategicgroup.com

Tel: (703) 236-1790 / Cell: (415) 672-4051

Patrick A. Torrey, Co-Head of Global Client Development

ptorrey@strategicgroup.com

Tel: (703) 236-1757 / Cell: (610) 724-3926

92. Summit Rock Advisors, New York, NY
\$28.8bn discretionary assets (avg. client \$550mm)
David Dechman, CEO & co-Founder
david.dechman@summit-rock.com
(212) 993-7160

93. Syntrinsic, an IMA Company, Denver, CO
\$2.41bn discretionary assets
\$3.3bn total
Jim Brauer, MD, Investor Relations and Consulting
jim.brauer@syntrinsic.com
(303) 518-6370

94. The Family Office at Synovus, Columbus, GA
\$9.5bn discretionary assets
\$12.0bn AUA
Walt Deriso, Chief Executive Officer
waltderiso@synovus.com
Mike Sluder, CIO
michaelsluder@synovus.com
(706) 644-2063

95. The Haverford Trust Company, Radnor, PA
\$3.5bn discretionary assets
\$16.9bn total
Timothy Hoyle, CIO
thoyle@haverfordquality.com
Maxine Cuffe, Director of Global Strategies
mcuffe@haverfordquality.com
(610) 995-8700

96. Third Lake Partners, Tampa, FL
\$6.0bn discretionary assets
Case Fell, CIO
cfell@thirdlake.com
Mercer Borden, Senior MD OCIO team
mborden@thirdlake.com
(813) 497-3300

97. TIFF Investment Management, Radnor, PA
\$9.3bn discretionary assets
\$11.9 total
Kane Brenan, CEO

kbrenan@tiff.org

Jessica Portis, Chief Client Officer

jportis@tiff.org

(610) 684-8200

98. Torreyana Capital, La Jolla, CA

\$1bn discretionary assets

Kris Ostrander, CEO

kostrander@torreyanacapital.com

(510) 410-1230

99. U.S. Bancorp Asset Management, Inc., Philadelphia, PA

\$33.1bn discretionary assets

\$445.4bn total discretionary assets

Jim Link, Head of Institutional OCIO and Liquidity Services

valentine.link@usbank.com

Michael Murray, MD

michael.murray3@usbank.com

(224) 633-8309

100. Verger Capital Management, Winston-Salem, NC

\$3.6bn discretionary assets

Michael Collins, MD

mcollins@vergercapital.com

(336) 934-4101

101. Wealthspire Institutional, New York, NY

(Fiducient Advisors Rebrand Oct 2026)

\$83.6bn discretionary assets

\$466.4bn advisory

Mike Chase, Head of Endowments, Foundations, OCIO

mike.chase@wealthspire.com

Chris Coleman, Managing Director, Enterprise Growth

chris.coleman@wealthspire.com

(800) 260-5445

102. Wespath Institutional, Glenview, IL

\$6.3bn discretionary assets

T. Joseph Halwax, MD Institutional Services

jhalwax@wespath.org

(847) 866-4307

103. Willis Towers Watson, Chicago, IL

\$201bn discretionary assets

Nimisha Srivastava, Head of Investments, North America

nimisha.srivastava@wtwco.com

(704) 806-1652

Mark Calnan, Head of Investments, Europe

mark.calnan@wtwco.com

44 (0) 207 170 2819

104. Wilmington Trust, Wilmington, DE

\$99.9bn discretionary assets

Patrick Decker, Head of Institutional OCIO

pdecker1@wilmingtontrust.com

(610) 773-6120

(610) 977-4079 Direct

(610) 773-6120 Cell

105. Wilshire Advisors, Santa Monica, CA

\$221bn total AUM

\$1.6 trillion advisory

Leah Emkin, Chief Client Officer

lemkin@wilshire.com

(310) 260-6689

105 Firms - \$6.3 trillion OCIO AUM

Appendix

Companies grouped by OCIO AUM

(as of June 30, 2026)

Over \$100bn (16)

\$846,230,000,000 – Marsh

\$540,700,000,000 – Goldman Sachs

\$445,000,000,000 – BlackRock

\$418,000,000,000 – Russell Investments

\$353,200,000,000 – Morgan Stanley

\$320,000,000,000 – CAPTRUST

\$264,200,000,000 – State Street Global Advisors

\$242,400,000,000 – J.P. Morgan Asset & Wealth Management

\$222,200,000,000 – AON
\$221,000,000,000 – Wilshire Associates
\$220,620,000,000 – SEI Institutional Group
\$201,000,000,000 – Willis Towers Watson
\$154,300,000,000 – NEPC
\$127,200,000,000 – Bank of America
\$116,800,000,000 – Cambridge Associates
\$102,400,000,000 – Northern Trust
\$4,795,250,000,000

\$50bn – \$99.9bn (9)

\$99,900,000,000 – Wilmington Trust
\$84,000,000,000 – Partners Capital Investment Group
\$83,600,000,000 – Wealthspire Institutional
\$81,400,000,000 – Pathstone
\$75,000,000,000 – Regions Asset Management
\$69,000,000,000 – Alan Biller and Associates
\$65,000,000,000 – Brown Brothers Harriman
\$58,700,000,000 – Callan
\$58,520,000,000 – PNC Bank
\$675,120,000,000

\$20bn – \$49.9bn (17)

\$42,000,000,000 – Jasper Ridge Partners
\$40,700,000,000 – Franklin Templeton
\$36,320,000,000 – Strategic Investment Group
\$36,100,000,000 – BBR Partners
\$34,000,000,000 – Marquette Associates
\$33,100,000,000 – U.S. Bancorp Asset Management
\$31,000,000,000 – CornerStone Partners
\$29,200,000,000 – Meketa Fiduciary Management
\$28,800,000,000 – Summit Rock Advisors
\$27,870,000,000 – Fidelity Institutional

\$25,700,000,000 – Hirtle & Co.
\$24,000,000,000 – Silvercrest Asset Management
\$23,200,000,000 – Cerity Partners OCIO
\$23,000,000,000 – Makena
\$22,900,000,000 – BNY Advisors
\$22,300,000,000 – Principal Asset Management
\$21,000,000,000 – Investure
\$501,190,000,000

\$10bn – \$19.9bn (10)

\$18,100,000,000 – Commonfund
\$16,700,000,000 – FEG Investment Advisors
\$14,400,000,000 – RockCreek (Brown Advisory 2026)
\$13,560,000,000 – Gallagher Fiduciary Advisors
\$13,400,000,000 – Global Endowment Management
\$12,536,000,000 – Bridges Trust
\$12,500,000,000 – Glenmede
\$11,600,000,000 – Ferguson Wellman CM
\$11,100,000,000 – Clearstead Advisors
\$11,100,000,000 – F.L. Putnam IMC
\$134,996,000,000

\$5bn – \$9.9bn (16)

\$9,500,000,000 – The Family Office at Synovus
\$9,300,000,000 – TIFF Investment Management
\$9,200,000,000 – Lazard Family Office Partners
\$8,300,000,000 – Highland Associates
\$8,100,000,000 – Spider Management Company
\$7,787,000,000 – Angeles Investment Advisors
\$7,700,000,000 – McMorgan & Company
\$7,600,000,000 – Gerber Taylor
\$7,000,000,000 – Brown Advisory
\$7,000,000,000 – Ehrenkranz Partners

\$7,000,000,000 – Prime Buchholz
\$6,300,000,000 – Canterbury Consulting
\$6,300,000,000 – Wespath Institutional
\$6,200,000,000 – Guardian Partners
\$6,000,000,000 – Third Lake Partners
\$5,930,000,000 – Alesco Advisors
\$119,217,000,000

\$1bn – \$4.99bn (31)

\$4,868,000,000 – Cynosure Capital Management
\$4,800,000,000 – Cornerstone Advisors
\$3,600,000,000 – Verger Capital Management
\$3,500,000,000 – The Haverford Trust Company
\$3,200,000,000 – Capricorn Investment Group
\$3,200,000,000 – Disciplina
\$3,200,000,000 – Newport Capital Group
\$3,170,000,000 – GuideStone Investment Services
\$3,000,000,000 – Inatai Investment Management
\$2,800,000,000 – Prodigy Asset Management
\$2,500,000,000 – Morgan Creek Capital Management
\$2,410,000,000 – Syntrinsic Investment Counsel
\$2,360,000,000 – LCG Associates
\$2,300,000,000 – Brockenbrough
\$2,300,000,000 – Sellwood Consulting (a Wealthspire Company)
\$2,200,000,000 – Clearbrook Global Advisors
\$2,200,000,000 – ICG Advisors
\$2,140,000,000 – Northside Capital Management
\$2,000,000,000 – Crewcial Partners
\$1,900,000,000 – Beacon Pointe
\$1,900,000,000 – Multilateral Endowment Mgmt Co. (MEMCO)
\$1,800,000,000 – HighGround Advisors
\$1,800,000,000 – PermCap Investment Office
\$1,776,000,000 – Miller Investment Management
\$1,700,000,000 – Global Strategic Investment Solutions
\$1,500,000,000 – Fiduciary Wealth Partners

\$1,300,000,000 – Asset Consulting Group

\$1,245,000,000 – Atlas Capital Advisors

\$1,000,000,000 – Pivotal Advisors

\$1,000,000,000 – RiskBridge Advisors

\$1,000,000,000 – Torreyana Capital

\$73,669,000,000

Under \$1bn (6)

\$840,000,000 – Blue Edge Capital

\$800,000,000 – Hi-Line Capital Management

\$735,000,000 – Point Olema Capital Partners

\$711,000,000 – Harpswell Capital Advisors

\$500,000,000 – Cornerstone Portfolio Research

\$493,000,000 – Holt CIO

\$4,079,000,000

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\$6,303,521,000,000 – Total